National Refinery Limited



Corporate Briefing Session - 2026

October 22, 2026

Contents

01 Company Overview

02 Operational & Financial Highlights

03 Crude Oil Price Trend

04 Company Highlights

05 Production Analysis

06 Quarterly Yield & Sales

07 Monthly Throughput

08 Operating Profit / Net Profit – Quarter wise

09 Business Risk / Future Outlook

COMPANY OVERVIEW

Contents

- Established in 1963 as Public Limited Company.
- Refinery Complex consists of:
  - Lube Refinery 1966
  - Fuel Refienry 1977
  - Lube II refinery 1985
  - HSD Desulphuraization and Isomerization units 2017
- Crude oil refining capacity is 70,000 Bbl per day / 23.1 million Bbls per annum (2.3 MTA).
- Major Shareholders:
  - Pakistan Oilfields Limited (25%)
  - Attock Refinery Limited (25%)
  - Islamic Development Bank (15%).
- The Long term credit rating of the Company is AA.
- Accreditations include: Certifications of ISO 14001:2015, 45001:2018 and 9001:2015.

OPERATIONAL AND FINANCIAL HIGHLIGHTS

Contents

- Year can be divided into two distinct parts.
- First eight months: the local & international markets exhibited a fairly routine & predictive behavior and margins largely remained depressed.
- US-Iran war & Unprecedent events (March 2026)
  - First ever full closure of Strait of Hormuz – ~20% global oil supply transit route impacted.
  - Crude (Dubai/Oman) peaked at ~$167/Bbl; with highest ever single day posting during March'26.
  - Company's cargo stranded in Hormuz for entire month (March'26)
  - Freight and War Risk insurance premium increased approx. 10 folds - freight from USD 0.6 Mn to ~USD 6 Mn.
  - Credit lines requirement to retire LCs increased from Rs. 50 billion to Rs. 150 billion (within a short span)
  - Corresponding increase in product prices, especially in HSD – helped with improved margins.

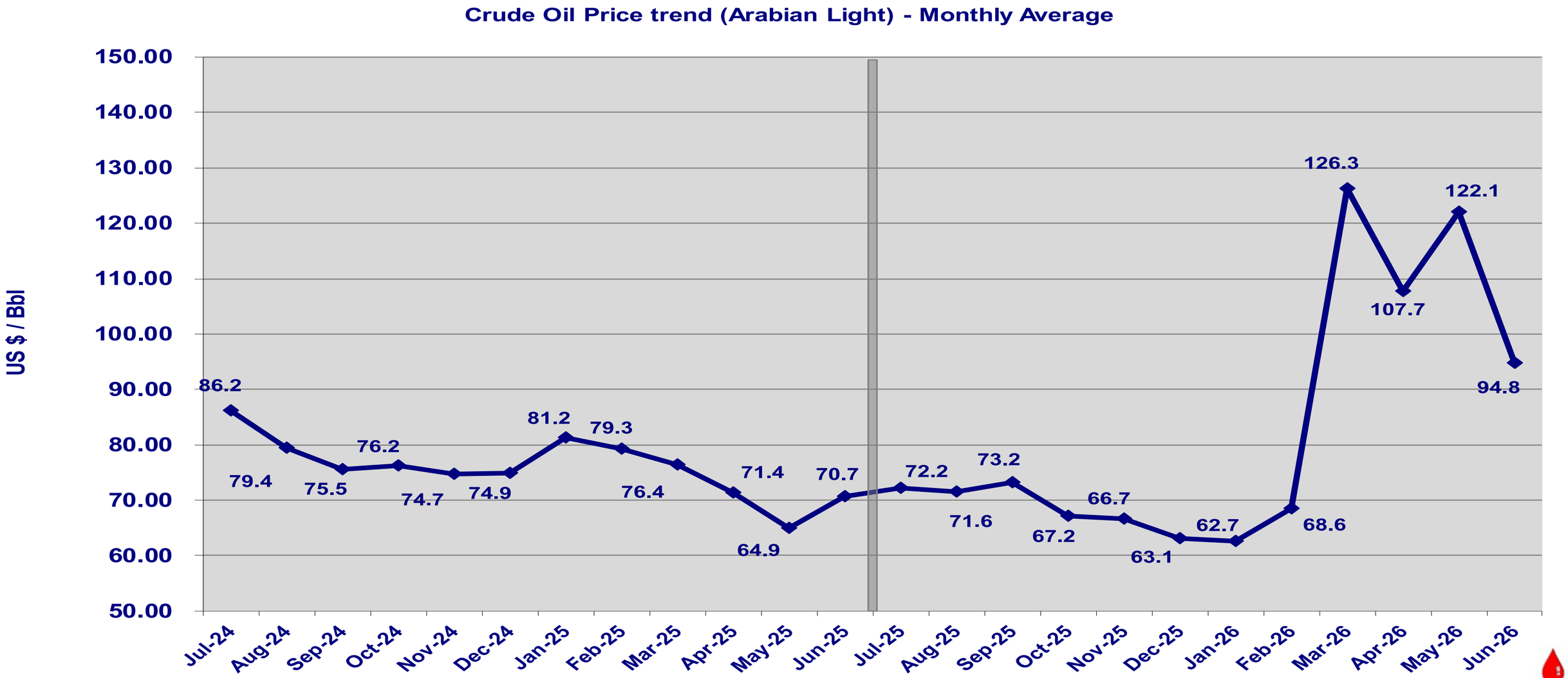
OPERATIONAL AND FINANCIAL HIGHLIGHTS (cont'd.)

Contents

- US-Iran war & Unprecedent events (March 2026)
  - However, with ceasefire declaration in mid-June, the prices fell sharply, resulting in inventory losses. The company recorded NRV loss of Rs. 7 billion at year-end inventory.
- The Government has approved the (amended) Brownfield Policy (August 2026).
- Disallowed Sales tax input claim is being recorded as receivable; linked with above signing.
- Refineries to surrender 2.5% HSD deemed duty effective from Oct'24 for not signing;
  - NRL intends to take-up this matter since the upgrade agreement was initialed and forwarded for execution within the deadline and that the company has already pre-invested to produce HSD Euro-V.
- Earlier company recorded crude oil custom duty benefit of Rs. 6.7 billion upto June 30, 2025.
  - Based on the deliberations with the Ministry and OGRA, the Company has charged off this benefit while discontinuing further recognition until signing of agreement.

ARABIAN LIGHT CRUDE OIL PRICE TREND

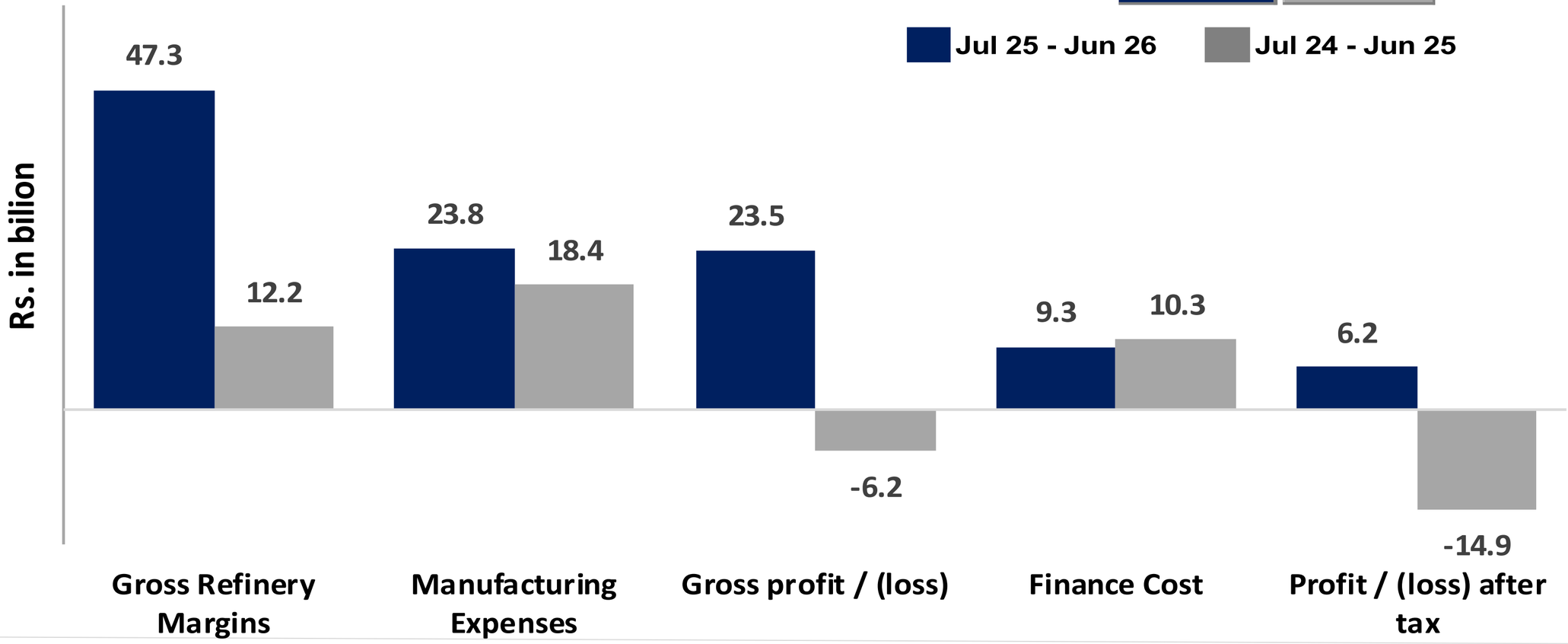
Contents



COMPANY HIGHLIGHTS

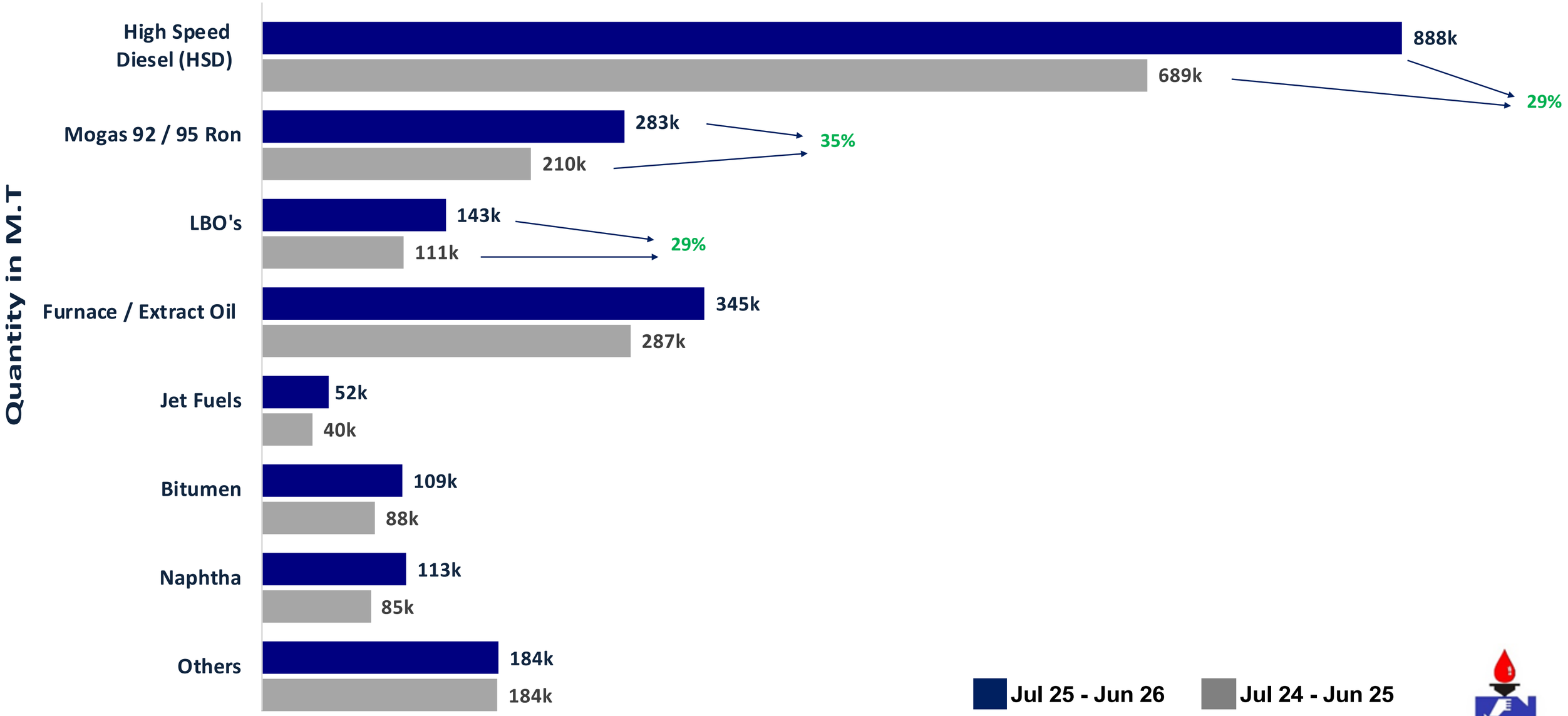
Contents

	Jul 25 - Jun 26	Jul 24 - Jun 25
Gross Refinery Margins - (US $ / Bbl)	11.95	3.63
Capacity utilization	69%	56%
Earning per share - (Rs.)	77.09	(185.91)



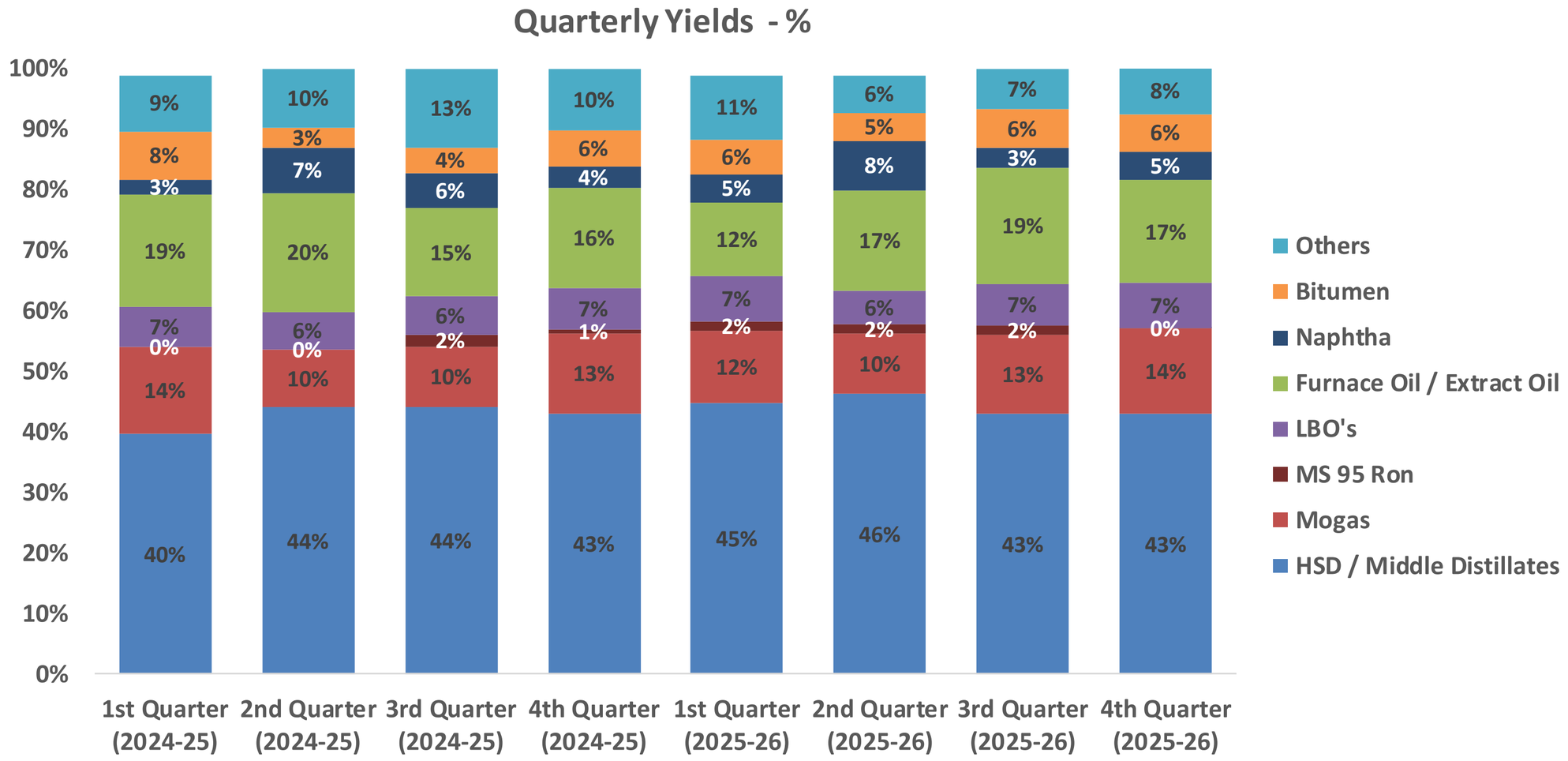
PRODUCTION ANALYSIS

Contents



QUARTERLY YIELDS FY 2024-25 / 2025-26

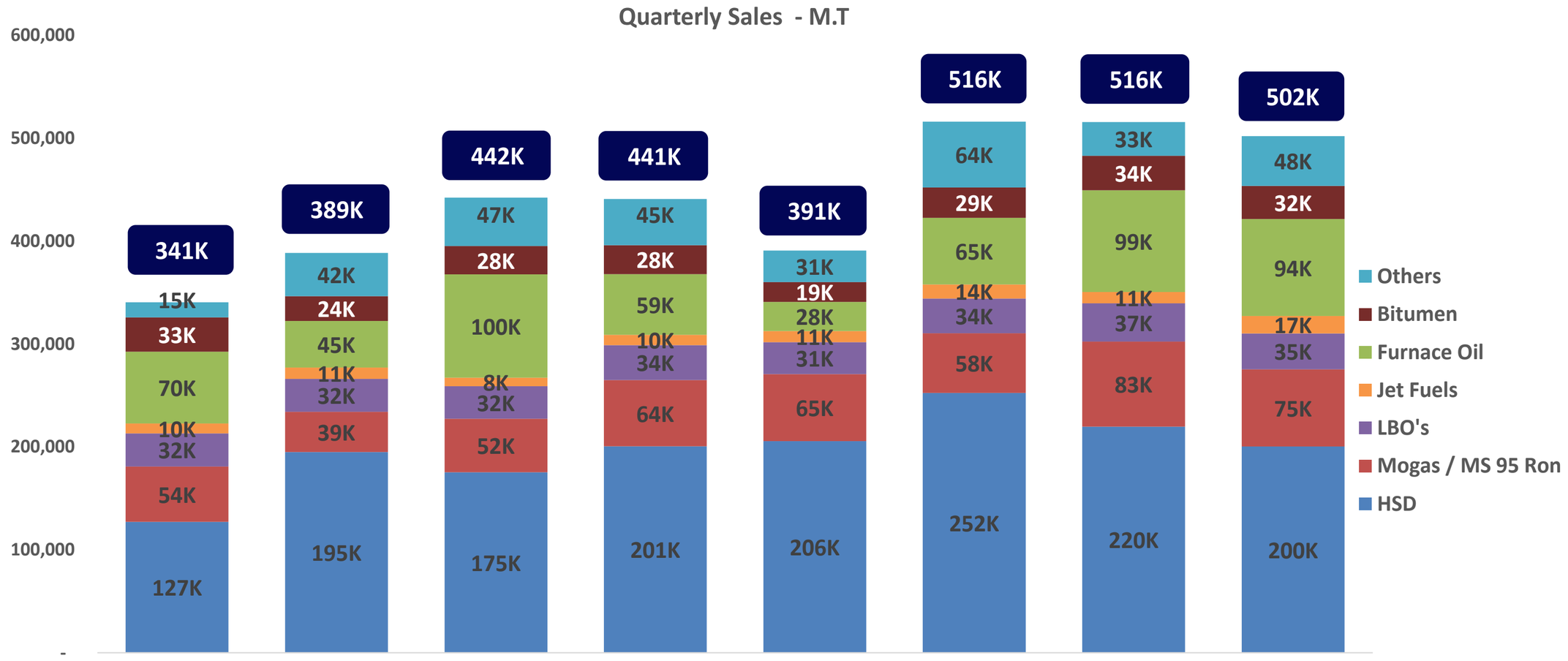
Contents



CRUDE OIL MIX COMPOSITION	2024-25				2025-26			
	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr
ARABIAN LIGHT	75%	34%	21%	24%	40%	38%	38%	44%
AXL/DAS/ULL/MURBAN	25%	66%	79%	76%	60%	62%	62%	56%
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%

QUARTERLY SALES

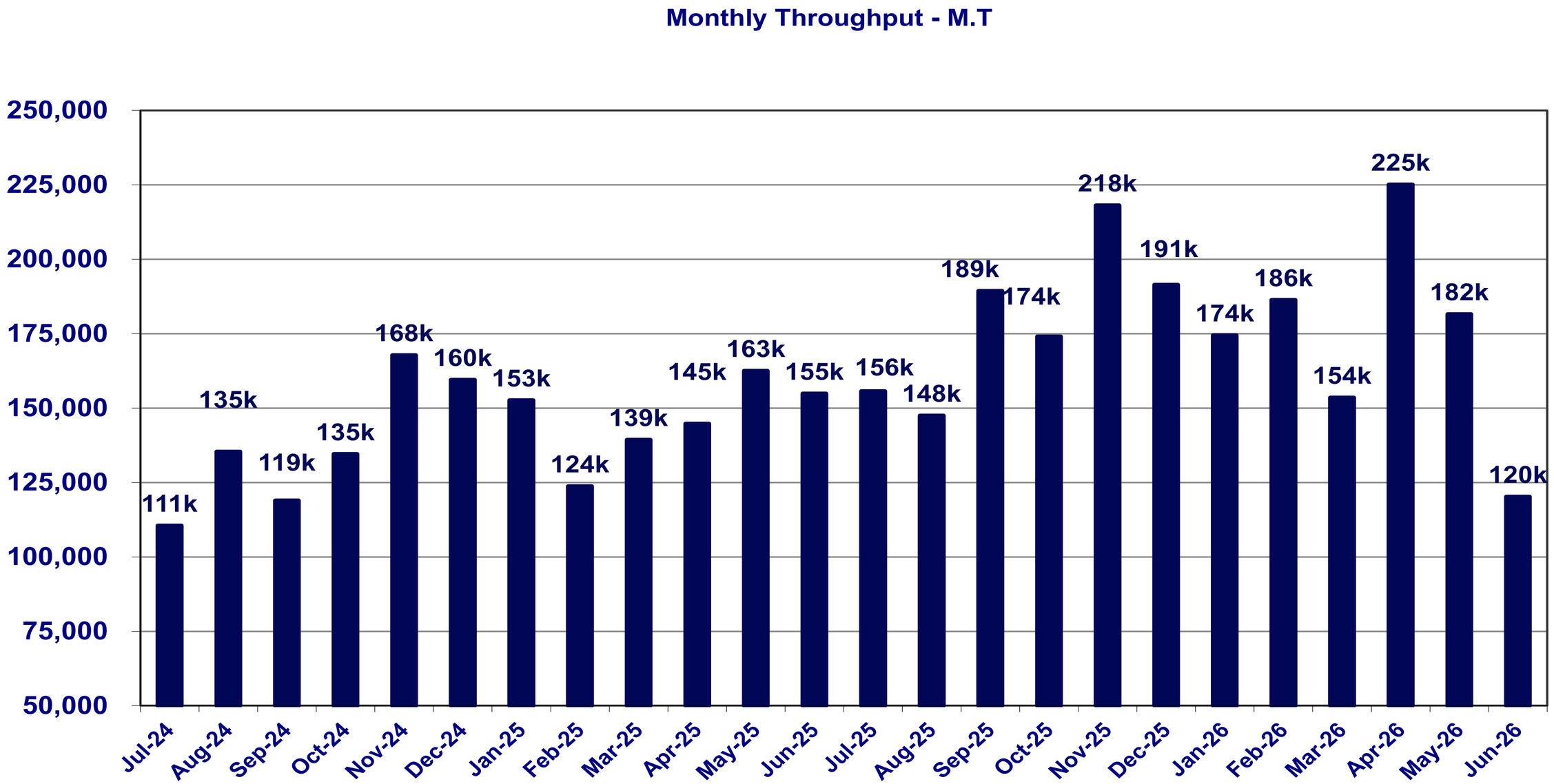
Contents



	1st Quarter (2024-25)	2nd Quarter (2024-25)	3rd Quarter (2024-25)	4th Quarter (2024-25)	1st Quarter (2025-26)	2nd Quarter (2025-26)	3rd Quarter (2025-26)	4th Quarter (2025-26)
GRM (US $ / Bbl))	(2.46)	3.66	4.59	7.46	12.24	8.92	20.30	6.27
GRM (Rs. Million)	(1,716)	2,901	4,160	6,805	9,922	9,487	21,486	6,435
Throughput (M.T)	364,966	461,932	415,781	462,206	492,569	583,697	514,386	527,010
Throughput (%)	48%	61%	54%	61%	65%	76%	67%	69%

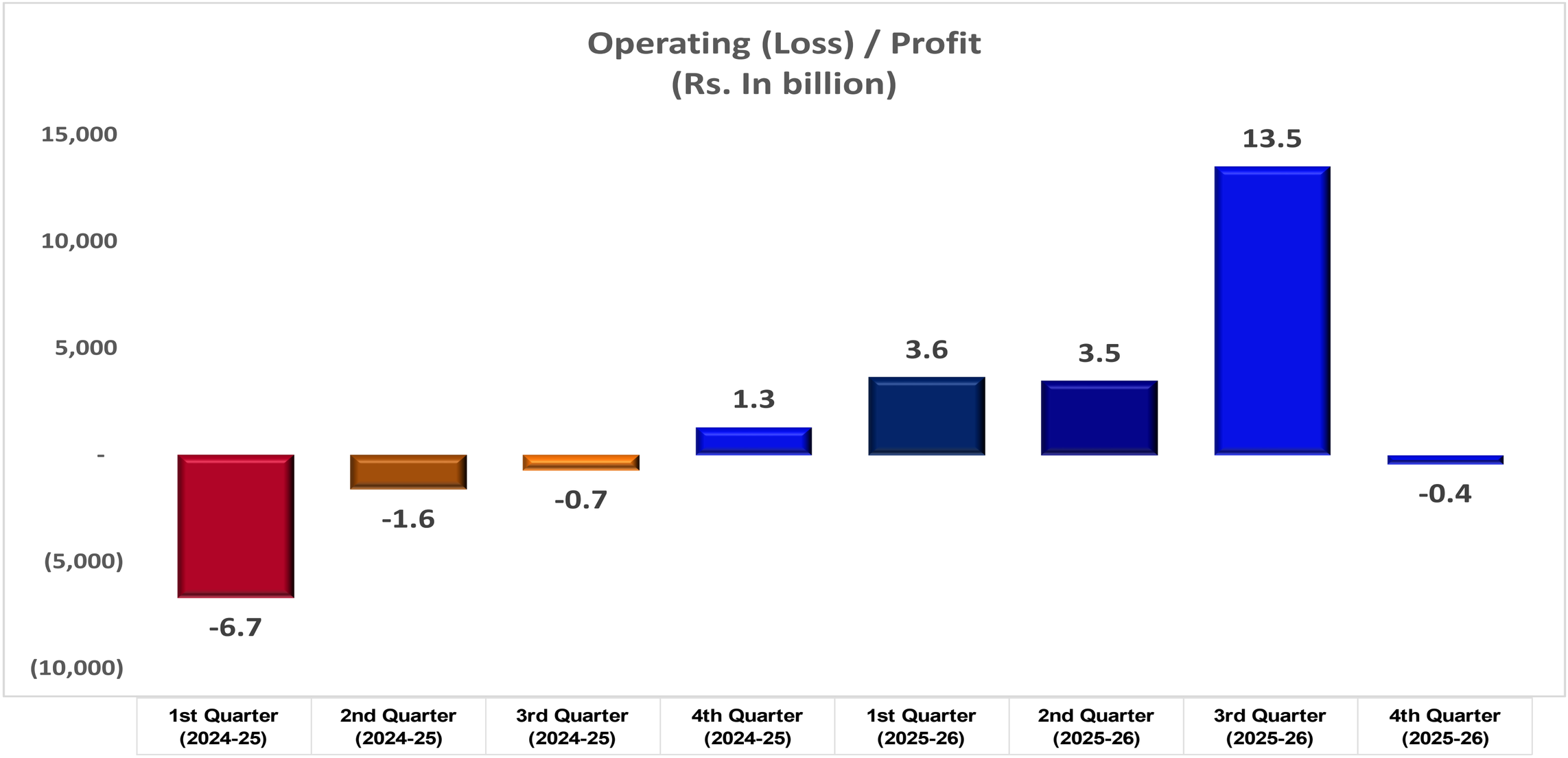
MONTHLY CRUDE THROUGHPUT

Contents



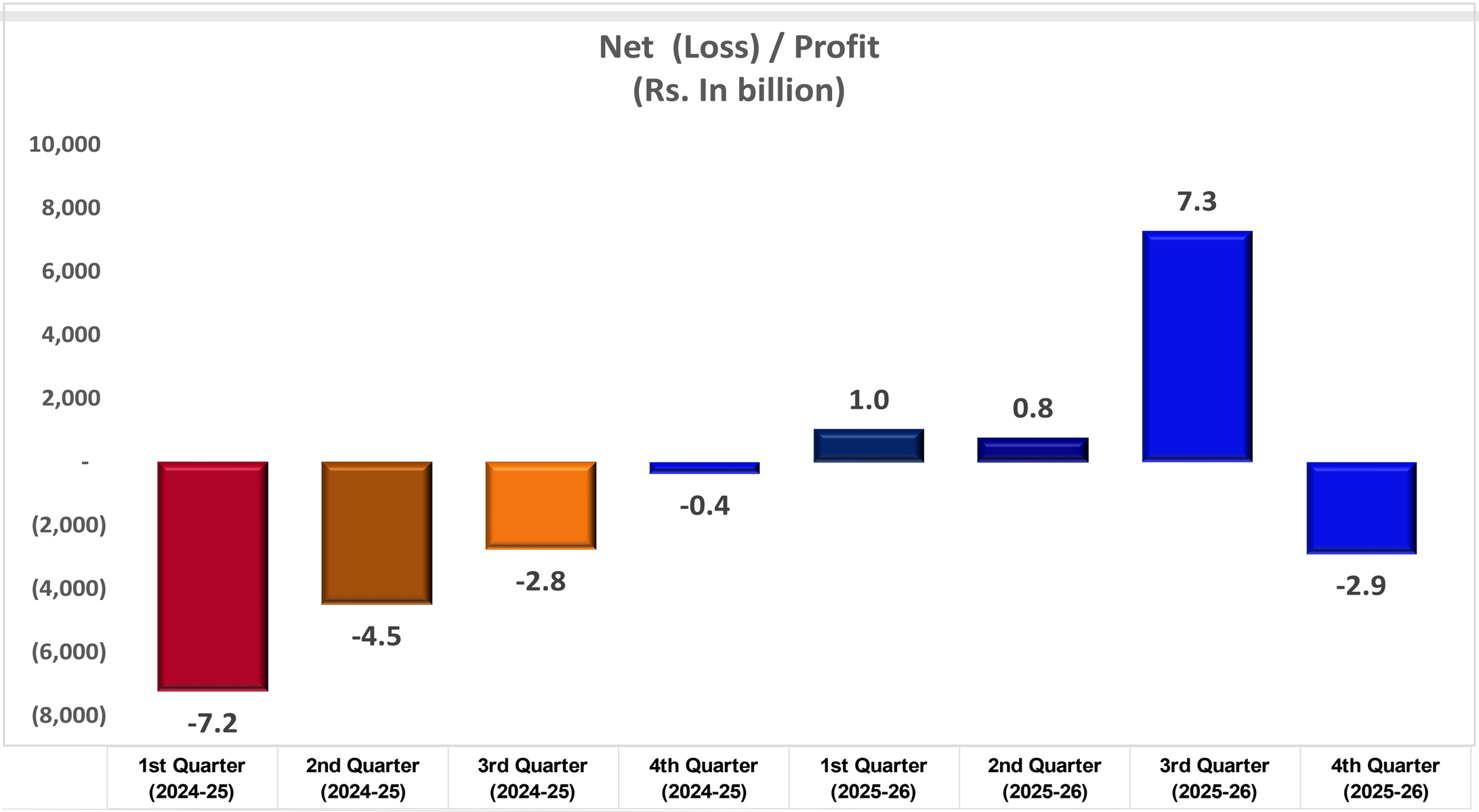
OPERATING (LOSS) / PROFIT – QUARTER WISE

Contents



NET (LOSS) / PROFIT– QUARTER WISE

Contents



BUSINESS RISK & UNCERTAINITIES

Contents

- Highly volatile crude oil & product prices and thus resultant margins due to Middle East crises.
- Volatile demand / sale pattern.
- Availability of non-custom paid petroleum products through porous borders.
- Unavailability of reliable utilities and increasing utilities' cost.
- Change in regulatory environment with the imposition of duties / levies and/or taxes impacts the demand of locally produced products.
- Risk of devaluation of Pak Rupee against US Dollar.
- Country's economic challenges, including forex reserves, inflation and interest rates.
- Global progress on introducing Electric Vehicles and reducing reliance on Fossil Fuel for environmental impacts.
- Potential solar revolution in Pakistan.
- Change in taxable status of HSD, MS etc. under sales tax law led to disallowance of ~70% of input sales tax, increasing costs. Temporary reimbursement has been allowed through IFEM.
- Decline in FO demand due to petroleum levy; compelling exports of a loss-making product at much lower price.

MEASURES TAKEN / FUTURE OUTLOOK

Contents

- Focus on HSE, plant reliability, and availability.
- Higher throughput.
- Higher HSD Production and sales.
- Higher LBO's production and sales.
- Optimize crude mix by using lighter crudes to boost HSD yield – under prevailing war scenario, the flexibility is almost negligible.
- Increase Premium Motor Gasoline production to meet local demand and reduce Naphtha exports.
- Exploring crude procurement through non-GCC region to ensure supply continuity.

REFINING POLICY & FUTURE PROJECTS

Contents

- GoP notified (amended) Brownfield Refining Policy 2023 post year end and an upgrade agreement has been duly executed with Inter State Gas Systems (Pvt) Ltd.
- We have engaged M/S WOOD as our technical consultant for the upgrade projects' feasibility study – expected to be completed by June-2027.

QUESTIONS & ANSWERS SESSION



Thank you!

